The event continued, but we elected 1 Yes. Α. 2 not to shoot a full length video using TV 51. 3 0. Did some other organization do that? We had a national organization for 4 Yes. 5 one or two years that shot a much shorter -- a 30-minute 6 video, which we thought would be more marketable for us. 7 And I can't remember if that was for one or for two 8 years following the full length ones that TV 51 9 produced. Now, in the second quarter of 1993 under 10 0. the issue of safety, the first entry is a PSA on 11 firework safety from the National Council on Firework 12 13 Safety. Are you familiar with that PSA? No. I'm not. 14 Α. 15 0. The last entry on that page is House 16 Number, referring to a PSA from the Burn Foundation. 17 Are you familiar with that one? Yes. Yes. 18 Α. And is this description consistent with 19 0. your recollection of that PSA? 20 21 Yes. it is. Α. 22 And to your knowledge, did TV 51 air that 0. 23 PSA on the station? 24 To our knowledge, they did. Α. 25 On the next page there's a reference to a Q.

1 fire safety PSA which appears to be from a different 2 organization than yours. Are you familiar with that 3 PSA? 4 Α. Nο I haven't seen that one. 5 0. Now, turning to the third quarter of 1993, on the page that's marked 39 there's a reference to News 6 to You. Fire Escape, which is described as a 7 three-minute public service segment in conjunction with 8 the National Fire Protection Association. Are you 10 familiar with that segment? 11 Yes. I am familiar with that one. Α. 12 0. And did your organization play a role in 13 that? 14 Α. This is a different organization that No. produced this. 15 16 0. How did you come to be familiar with this 17 one? 18 Α. Our organization or I. as an individual, am a member of the National Fire Protection Association, 19 20 and we get all their materials and I'm aware of the 21 products they produce. We work cooperatively on a number of ventures. 22 23 0. To your knowledge, is this narrative 24 description consistent with that segment? 25

Α.

READING EXHIBIT 39

That appears to be correct, the correct

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2	Q. Turning now to the fourth quarter of 1993,
3	on the page marked 22 there's a reference to the
4	Concours D'Elegance, 1991. Do you know if that one-hour
5	program was aired on WTVE?
6	A. No. I don't know for sure that that
7	program was aired.
8	Q. And the last page in that quarter contains
9	a listing called News to You, October Fire Safety Month.
10	Are you familiar with that spot or that segment?
11	A. No. I don't recall that being ours.
12	Q. For the first quarter of 1994, there's the
13	description of a News to You, Tips on Burn Prevention
14	segment. Are you familiar with that segment?
15	A. (Witness reviewed document.)
16	Yes. I believe that's taken from a video
17	that we produced and titled, Why Burns Occur at Home.
18	Q. And are you aware whether or not that
19	segment was aired on WTVE as described here and on the
20	certification that appears a couple pages later?
21	A. To our knowledge, it was. It was sent out
22	for that purpose. And we were informed it was, so I
23	have to assume it was.
24	Q. Now, on the page after the description,
25	after the narrative description, there's also a
	1

message for the title of the topic.

READING EXHIBIT 39

11

1	organization or with the issues that your organization
2	is concerned with?
3	A. The staff, specifically George Mattmiller,
4	was very, very helpful and provided, I would say,
5	considerable consultation services to us in helping us
6	strategize the best way to construct our promotional
7	campaigns for our events and for our PSA's and to help
8	us give us advice and assistance on doing some direct
9	marketing of the products that they produced for us so
10	we could generate ancillary income after our events.
11	Q. And are you familiar with them doing
12	similar work for any other organizations?
13	A. I'm not specifically familiar with it,
14	although I know through some of the people on our Fire
15	Safety House Task Force that they have worked with TV 51
16	on a number of projects. I don't know the details of
17	those, however.
18	MR. HUTTON: I have nothing further.
19	BY MR. BECHTEL:
20	Q. This automobile show
21	A. Yes, sir.
22	Q it's indicated here in the writeup that
23	the station has put together that partial proceeds of
24	the tape sales go to the benefit of Burn Foundation.
25	A. Yes.

Q. Who sells them?

A. They -- the station ran a -- as I recall, a promotion on air allowing people to buy them through the station. Since they absorbed the entire cost of producing them, they sold them and we got a percentage back. I don't remember exactly what that percentage was per sale. I think it was in the neighborhood of 5 or \$6 per video came back to us.

So, yeah, they directly marketed them, and then they gave us advice on how we could go out and market our own. And for those we got 100 percent of the cost.

- Q. After the two one-hour shows in 1990, one-hour taped shows in 1990 and 1991, you had someone else produce 30-minute programs which I believe you said were more marketable for us at this point.
- A. We thought the length of the earlier shows, first of all, was not ideal to getting them placed on general interest TV in a segment. It was just too long. And it was much too long for the average viewer, the person who was not a dyed-in-the-wool auto enthusiast.

We had the opportunity to go with a crew that was contracted to place automotive segments on national media syndicates, and part of the deal was they would produce this video and at the same time place it

	particular to the second secon
17 1	for national sining. That's why we those word the
	for national airing. That's why we those were the
2	reasons we went away, not that we were dissatisfied with
3	the service we were getting. It's just it didn't it
4	no longer served our need.
5	MR. BECHTEL: Off the record.
6	(Discussion was held off the record.)
7	MR. BECHTEL: I don't have anything
8	further. Thank you.
9	THE WITNESS: My pleasure.
10	(Whereupon, the deposition concluded at
11	12:25 o'clock p.m.)
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24	READING EXHIBIT 39
25	PAGE 14

READING EXHIBIT 39 PAGE 15

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CERTIFICATE

I. Lori A. Dilks, the officer before whom the deposition of DANIEL DILLARD was taken, do hereby certify that DANIEL DILLARD, the witness whose testimony appears in the foregoing deposition, was duly sworn by me on October 29. 1999, and that the transcribed deposition of said witness is a true record of the testimony given by him; that the proceedings are herein recorded fully and accurately to the best of my ability; that I am neither attorney nor counsel for, nor related to any of the parties to the action in which this deposition was taken; and, further, that I am not a relative of any attorney or counsel employed by the parties hereto or financially interested in this action.

Notary Public in and for the Commonwealth of Pennsylvania

My Commission Expires September 29, 2003

BERKS COURT REPORTING SERVICE

ISSUES AND PROGRAMS REPORT SECOND QUARTER 1990

WTVE-TV 51 1729 NORTH ELEVENTH STREET READING, PENNSYLVANIA 19604

COMPILED BY:
GEORGE MATTMILLER
JULY, 1990

READING EXHIBIT 39 PAGE 17

EXHIBIT

Dilard # 1

John 199 89

PENNSYLVANIA CRIME STOPPERS

TV-51 continued working for PENNSYLVANIA CRIME STOPPERS, producing, scripting, editing, and airing :30's that alert the viewership of crimes in the area.

BURN FOUNDATION OF NORTH/NORTHEAST PENNSYLVANIA

Working in conjunction with the BURN FOUNDATION OF NORTH/NORTHEAST PENNSYLVANIA, TV-51 took part in the first-ever, BURN FOUNDATION AUTOMOBILE CONCOURS D'ELEGANCE.

The project entailed a full day of shooting during the event. Pre-production, shooting, and post-production consumed nearly 300 hours.

The 65-minute tape showcased the event, and highlighted what the BURN FOUNDATION is striving to accomplish as an organization to prevent burns and to educate the elderly and the young. This tape can be used as a promotional piece by the organization.

TV-51 also aired thirty-second Promotional Announcements leading up to the event at no charge to the BURN FOUNDATION.

Partial proceeds of tape sales will go to benefit the BURN FOUNDATION.

FORD MOTOR COMPANY

TV-51 produced and edited a :30 promoting a JOB FAIR sanctioned by the Ford Motor Company to recruit future mechanics and engingeers.

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ISSUES AND PROGRAMS REPORT SECOND QUARTER 1991

WTVE-TV 51

1729 NORTH ELEVENTH STREET

READING, PENNSYLVANIA 19604

COMPILED BY:
GEORGE MATTMILLER
JULY, 1991

WTVE-TV 51 ISSUES AND PROGRAMS REPORT--SECOND QUARTER, 1991

This Issues and Programs Report for the Second Quarter of 1991 was compiled in accordance with FCC regulations as documentation of WTVE-TV 51's efforts to fulfill its commitment to broadcast in the public interest.

Contained in this Report are the various agencies and organizations that TV-51 was involved with, along with a synopsis of what was accomplished in the way of Public Service Announcements and production services supplied by the station as a way to promote the goals and objectives of these non-profit parties.

Below are listed the public service activities in which TV-51 has participated for the Second Quarter of 1991:

BURN PREVENTION FOUNDATION

WTVE TV 51 participated in the second-annual BURN PREVENTION FOUNDATION Concours d'Elegance on May 18, 1991 at the Penn State-Berks Campus.

The BURN PREVENTION FOUNDATION is a non-profit agency located in Allentown, Pennsylvania, involved in preventative education for particularly youngsters and the elderly as it relates to burns, scalds, and fires.

The Concours d'Elegance is a gathering of some of the world's most elegant custom-bodied automobiles. Many are one-of-a-kind in the world. There are two other such events held in the U.S.--Pebble Beach in California and Meadowbrook outside of Detroit. The 1990 Concours d'Elegance was the first-ever of its kind held in the Eastern United States. WTVE-TV 51 took part in the first-ever event, as well.

The 1991 BURN PREVENTION FOUNDATION Condours d'Elegande was devoted to the Roadster and was called "Remanding the Roadster". ighty-five examples of some of the world's most superb noadsters sere gathered at Pann State-Berks Campus for the event.

is it did at the 1994 Concours d'Elegance, WTVE-TV 51 video taped the cars at the event. The tape is in the process of being dited. The goal, as for the previous Concours, is to provide a no hour highlight tape. Partial proceeds will then go to benefit the worthy efforts of the BURN PREVENTION FOUNDATION.

TVE-TV 51 Also produced a :30 P.S.A. from footage that was shot to the 1990 Concours d'Elegance, and aired it leading up to the lay 18th event as a further donation to the BURN PREVENTION COUNDATION.

ENNSYLVANIA CRIME STOPPERS

of continued working for PENNSYLVANIA CRIME STOPPERS, roducing, scripting, editing, and airing :30's that alert the devership to be on the lookout for criminals whose whereabouts repotentially in the area.

RSINUS COLLEGE

sized :00 P.S.A. to promote the 42nd Annual Kutztown Folk Pestival. A celebration of the Pennsylvania Dutch heritage, the Jutztonw Folk Festival features dancing and demonstrations, with special involvement by the Amish and Menonites. Proceeds benefit IRGINUS COLLEGE.

THILDREN'S RIGHTS OF PENNSYLVANIA, INC.

TV-S1 continued its engoing efforts with the CHILDREN'S RIGHTS OF MOYLVANIA, INC., airing "IN SEARCH OF MISSING DREN"--attempting to locate missing infants and adolescents can across the country.

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IDDUES AND PROCEAMS REPORT THIRD QUARTER 1991

WTVE-TV 51 1729 NORTH ELEVENTH STREET READING, PENNSYLVANIA 19684

COMPILED BY:
GEORGE MATTMILLER
OCTOBER, 1991

WIVE-TY SI ISSUES AND DEOGRAMS REPORT--THIRD QUARTER, 1991

This lastes and Programs Report for the Third Quarter of 1991 was compiled in accordance with FCC regulations as decumentation of WTVE TV 51's efforts to fulfill its commitment to broadcast in the public interest.

Contained in this Report are the various agencies and organizations that TV 51 was involved with, along with a synopsis of what was accomplished in the way of Public Service Announcements and production services supplied by the station as a way to promote the goals and objectives of these non-profit parties.

Below are listed the public service activities in which TV-51 has participated for the Third Quarter of 1991:

BURN DEEVENTION FOUNDATION

(Produced by WTVE-TV 51)

As in the Second Quarter, WTVE-TV 51 continues its efforts to promote the Burn Prevention Foundation Concours d'Elegance of 1991.

WTVD-TV 51 is presently additing a GS-minute video tape from the footage that was shot at the Concours d'Elegance in May of 1901.

Once the production is completed, the tape will be available. For result. Partial proceeds will go to benefit the Burn. Prevention Foundation.

READING EXHIBIT 39 PAGE 23

PENNOYLVANIA CRIME CTOPPERS

(Exeduced by WTVE-TV 51)

TV 51 continued working for TENUNYLVANIA CRIME STOPPERS, producing, corripting, editing, and sizing :00's that alert the viewership to be on the lookout for oriminals whose whefeabouts one potentially in the area.

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ISSUES AND PROGRAMS REPORT
FIRST QUARTER
1992

WIVE-TV 51

1729 NORTH ELEVENTH STREET

READING, PENNSYLVANIA 19604

COMPILED BY:

KIMBERLEY G. BRADLEY
APRIL 1992

WIVE-TV ISSUES AND PROGRAM REPORT--FIRST QUARTER; 1992

This Issues and Program Report for the <u>First Quarter of 1992</u> was compiled in accordance with the FCC regulations as documentation of WVTE-TV 51's effort to fulfill it's commitment to Broadcast in the public interest.

Contained in this report are the various agencies and organizations that TV-51 was involved with, along with a synopsis of what was accomplished in the way of public service announcements and production services supplied by the station as a way to promote the goals and objectives of these non-profit parties.

Below are listed the public service activities in which TV-51 has particapated for the first quarter of 1992.

BURN PREVENTION FOUNDATION

(Produced by WIVE-TV 51)

WIVE continues it's work with the Burn Prevention Foundation by running a two minute promotional tape (which was completed at the begining of this quarter) promoting the Concours d'elegance video tape which donates a partial amount to the Burn Prevention Foundation.

PENNSYLVANIA CRIME STOPPERS

(Produced by WIVE TV-51 Weekly)

TV51 continues working for the Pennsylvania Crime Stoppers, producing, scripting, editing and airing a thirty second PSA which alerts the viewership to be on the look-out for criminals whose whereabouts are unknown but potentially thought to be in our viewing area.

WEATHER

(Produced by WIVE TV-51 Nightly)

This station spends roughly 1-2 hours each night researching and editing the weather which airs at various intervals during the morning hours.

COMMUNITY CALENDAR

(Produced by WTVE TV-51 Weekly)

These 90 second PSA's are produced and edited weekly by TV-51. The production included is PSA gathering, writting the script, typing in the chyron, reading a voice over and editing it all together. They air at local intervals and promote local events such as the following examples:

* Reading Symphony Orchestra's annual fund raiser dinner/dance which benefited the Kinderkonzert family program.

ISSUES AND PROGRAMS REPORT SECOND QUARTER 1992

WTVE-TV51

1729 NORTH ELEVENTH STREET

READING, PENNSYLVANIA 19604

COMPILED BY:

KIMBERLEY G. BRADLEY

JULY 1992

_____er of 1992 was commitment to Broadcast in the public interest

Contained in this report are the various agencies and organizations that TV-51 were involved with, along with a synopsis of what was accoplished in the way of public service announcements and production sersupplied by the station as a way to promote the goals of these non-proparties.

Below are listed the public service activities in which TV-51 has part icapated in for the Second Quarter of 1992.

BURN PREVENTION FOUNDATION

(Produced by WTVE)
WTVE continues it's work with the Burn Prevention Foundation by running a two minute promotional tape promoting the Concours d' Elegance video tape which donates a partial amount to the Burn Prevention Foundation.

PENNSYLVANIA CRIME STOPPERS

(Produced by WTVE TV-51 Weekly)
WTVE continues working for the Pennsylvania Crime Stoppers, Producing,
scripting, editing and airing a thirty second PSA which alerts the viewe
to be on the lookout for criminals whose whereabouts are unknown but
potentially thought to be in our viewing area.

READING EXHIBIT 39 PAGE 27

WEATHER

(Produced by WTVE Nightly)
This station spends roughly 1-2 hours each night researching and editing the weather which airs at various intervals during the morning hours.

COMMUNITY CALENDAR

(Produced weekly by WTVE)
These 90 second PSA's are produced and edited weekly by WTVE. The production includes PSA gathering, writting the script, typing chyron, reading a voiceover and editing to the final stage. They air about four times a night and promote local events such as the following examples:

- *The Human Society Easter Open House which benefits homeless animals in the Reading Area
- *The American Cancer Society Amish Country Marathon. This is a community event which helps the Pa. Chapter of American Cancer Society.

WTVE-TV 51

Reading, Pennsylvania

FIRST QUARTER 1993

(January 1-March 18, 1993)

- *The need for role models
- *Comparing the Book of Judges to modern-day society
- *The Great Tribulation
- *The Rapture
- *The Thousand-Year Millenium
- *The importance of child-raising and morality

20). ISSUE: SAFETY

"Keystone Safety Belt Network" (I)......AFFIDAVIT "98"

This award-winning P.S.A., produced by WTVE, promotes the benefit of wearing seatbelts to save lives. In the first installment, a State Trooper approaches the site of an overturned car and talks about the accidents he's responded to, and how seatbelts have helped to save lives. If they had been worn. The P.S.A. says wear seatbelts, it's the law.

"Keystone Safety Belt Network" (II)......AFFIDAVIT "98"

This award-winning P.S.A., produced by WTVE, promotes the benefits of wearing seatbelts to save lives. In the second installment, a coroner talks about the accidents he's responded to. He states that if motorists had been wearing seatbelts, his services may not be needed. The P.S.A. states wear seatbelts, it's the law.

"Smoke Detectors"......AFFIDAVIT "99"

Underwriters Laboratories, Inc., a nonprofit organization dedicated to public safety, sponsors this 30-second P.S.A. to urge people to check their smoke detectors yearly and change the batteries, whether they need it or not.

"Drink to Your Children's Health"......AFFIDAVIT "100"

This 6 1/2-minute segment, presented as a public service by the Hurly Company of Chicago, Inc., forcuses on how lead poisoning contributes to chronic illness and disabilties in children. The feature explores what steps the government is taking in the way of promoting awareness and prevention. The piece also focus on what can be done by parents in the home. Co-sponsored by the Environmental Protection Agency.

"Radon Gas Mask"......AFFIDAVIT "101"

The Enviornmental Protection Agency sponsors this 30-second P.S.A. which urges people to have their homes tested for Radon. It shows a young boy and a dog wearing gas masks to point out the dangers of not testing for Radon in one's home.

"Dummy Cam"......AFFIDAVIT "102"

The Department of Transportation sponsors this 30-second P.S.A. in conjunction with the National Highway Traffic Safety Administration. This shows the effects of not wearing seatbelts from the dummy's perspective.

WTVE • Reading Broadcasting, Inc.

This is to certify that WTVE-TV51 aired the following Public Service

Announcement at the below dates and times:

Title: SMOKE DETECTORS _____ Length: :30 1/18/93 12:24:29P 1/22/93 08:21:12A 01:26:06P 1/25/93 08:25:11A 01:24:00P 1/26/93 08:25:20A 01:25;07P 1/27/93 08:25:30A 01:22:00P 1/28/93 00:55:27A 07:22:51P 11:25:22P 1/30/93 01:24:00A 1/31/93

AFFIDAVIT "99"

01:24:00A

WTVE • Reading Broadcasting, Inc.

This is to certify that WTVE-TV51 aired the following Public Service Announcement at the below dates and times:

Title: SMOKE DETECTORS Length: :30

2/1/93

00:51:01A

01:21:04A

2/2/93

00:53:34A

11:27:27P

2/3/93

05:25:13A

2/5/93

04:22:41A

2/6/93

00:20:40A

2/7/93

00:19:26A

2/8/93

04:22:45A

2/9/93

04:26:29A

2/10/93

04:24:34A

ISSUES AND PROGRAMS REPORT SECOND QUARTER 1993

WTVE-TV51

1729 NORTH ELEVENTH STREET

READING, PENNSYLVANIA 19604

COMPILED BY:
GEORGE MATTMILLER